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CC Retains Microsoft Gold Certified Partner Status

Corporate Computer, Inc. (CC) is pleased to announce that it has retained Microsoft Gold Certified Partner status for the second consecutive year.

Achieving Gold Certification demonstrates that CC has high levels of expertise and competence with Microsoft technologies, particularly in the areas of Business Intelligence and Custom Development Solutions. It also shows that CC's customers and clients have consistently expressed high levels of satisfaction with CC's technology solutions, support, and service.

"This is an important recognition from Microsoft" stated Larry Brannan, President of Corporate Computer. "We could not achieve this for the second year in a row without the dedication of our employees to strive for excellence in their work every day."

"Corporate Computer's Gold Partner status reflects the motivation and specialized skill set of our team," said David Schroeter, CTO of Corporate Computer. "It gives me pride to know that our endeavors are appreciated by our customers as evidenced by the high satisfaction ratings given to us in the most recent survey. We will continue to work at improving our abilities and skills to meet all of our customer demands in the coming years."

As a Partner Program member, CC can obtain in-depth information about Microsoft products and take advantage of increased access to Microsoft's professional, technical, and educational resources. CC uses these benefits to enhance its ability to provide leading-edge technology solutions and reliable, expert support to its clients and customers.



Corporate Computer provides charter school oversight solutions for Authorizers/Sponsors and Educational Management Organizations nationwide. AOIS is the leading oversight software and was jointly developed with The Center for Charter Schools at Central Michigan University



Turning Headcount Reduction to Your Advantage

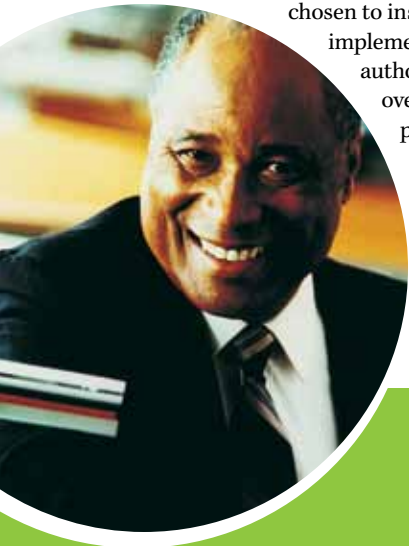
Living in Michigan these days requires a special degree of toughness. We have seen our state spiral downward in GDP from 13th to 40th during the past ten years. Per pupil reimbursement is going straight south these days.

Unfortunately, this is happening in many other states as well. We talked this week with a County Executive in California, and his comment was “The whole deal here is headcount reduction.”

So, if headcount reduction is currently “the whole deal”, how can you reduce headcount without destroying your entire approach to oversight?

We submit that 95% of the oversight being done today by charter school authorizers is highly labor-intensive and uses a non-integrated methodology within the sponsor organization. Our estimate is based on a decade of working with leading authorizers who have recognized the challenges of oversight and have

chosen to install AOIS. As a result of implementing AOIS, one authorizer reduced their oversight staff from twelve people to one person, yet still saw an improvement in the quality of their oversight. The increased quality of their oversight was attributed, in large



part, to the availability of relevant oversight documents in AOIS as well as the daily checking of each school for compliance with reporting and filing deadlines.

Here’s our survival plan if you’re in this situation...

- If you believe you will be facing mandatory headcount reduction, get out in front of it instead of waiting for the axe to fall!
- Propose a major productivity enhancer like AOIS to organize all your oversight documents, automate daily compliance reviews for each school and electronically file all documents. Internet access will allow “work at home” alternatives to further reduce costs.
- What benchmark can you use? AOIS will easily support a reduction of one full-time equivalent (FTE) for every 5 schools. Use your own FTE cost and benefit tools to calculate your savings.
- Call us for help — we have a FREE template that will help you to organize your internal proposal. Stephanie Misner (616) 988-3200 or Meghann Murphy (616) 988-3215 are ready to help!

We believe it is possible to reduce headcount and improve services to your schools by leveraging technology and AOIS.

Why AOIS?

Compliance

AOIS tracks the compliance status of each school authorized, and reports this instantly in a graphical interface that is easy to use.

Electronic Filing

AOIS is also an electronic filing system, so every document associated with schools is immediately available and can be accessed from any location.

Workflow

AOIS also incorporates a workflow system that informs employees when it is time to perform a specific task, and flows documents from employee to employee electronically, ensuring the work is done consistently among all schools.

Performance

AOIS also includes a performance module that tracks and reports student and school achievement.

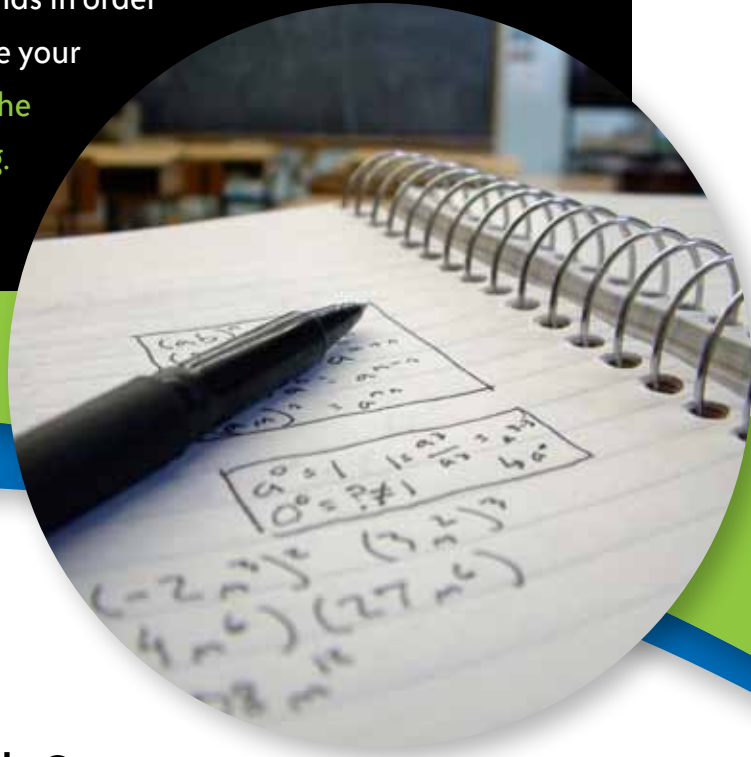
Learn Best Practices from the Best in the Business

It is said that it takes a person at least 21 days to break a bad habit; in difficult cases, the process could take up to a year. Organizations are no different; breaking bad organizational habits is a time-consuming process. Over the years we have witnessed several charter school authorizers (and their schools) transition their bad habits into best practices, and we have a great opportunity to present to you some of their stories.

Next month we will be presenting our Best Practices from the Best in the Business webinar. We will share with you the statistics on current practices for tracking compliance requirements and compare them with the results observed from organizations that have changed their bad habits into best practices. We will also have a special guest who will share her organization’s experience with transforming their oversight activities from a manual to an automated process. You won’t want to miss the tips and tricks they discovered along the way and what future plans they have for continuously improving authorizer oversight. Stay tuned for more details to come!

Please contact Meghann Murphy (mmurphy@corpcomp.com) or Stephanie Misner (smisner@corpcomp.com) if you have any questions about the webinar.

Reminder! Corporate Computer will be providing free grant writing assistance to those who are interested in applying for the Investing in Innovation (i3) grant to fund AOIS. The i3 grant is available to Local Education Agencies (LEAs) and non-profit organizations that are partnered with one or more LEAs or a consortium of schools. In addition, there are various statutory and other proposed eligibility criteria; one of the criterion includes the ability to establish a partnership with a private sector entity that can provide matching funds in order to help bring results to scale. Corporate Computer can be your partner! The Department of Education will be releasing the final notice as well as the application package this spring. So stay tuned!



WHO TO CONTACT

LOGIN ID QUESTIONS

W. David Schroeter
(616) 988-3222
dschroeter@corpcomp.com

AOIS QUESTIONS

Meghann Murphy
(616) 988-3215
mmurphy@corpcomp.com

NEW REPORTS FROM AOIS

Meghann Murphy
(616) 988-3215
mmurphy@corpcomp.com

INDEXING QUESTIONS

Stephanie Misner
(616) 988-3200
smisner@corpcomp.com

BILLING QUESTIONS

Stephanie Misner
(616) 988-3200
smisner@corpcomp.com

NETWORK CONNECTION
QUESTIONS

Paul Mulder
(616) 988-3205
pmulder@corpcomp.com

AOIS Users Speak Out

Bill Pistulka *Charter Schools Officer*
NORTHERN MICHIGAN UNIVERSITY

Why did you buy AOIS?

Northern Michigan University purchased AOIS because it provided the most comprehensive tool available to schools for compliance. The format is user friendly and keeps documents organized.

What do you like best about using the tool?

The tool is efficient and keeps the oversight requirements organized and timely. It provides critical information for our office.

What would you tell someone else about the tool?

This tool is an excellent way to monitor schools for oversight purposes. It is easy to use and the AOIS staff is very supportive when concerns arise. We believe this is the best system available to authorizers who are serious about oversight and compliance of their schools.

» www.aois.us